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Gyvenimo aprašymas (CV)

Norėdami matyti vardą ir pavardę, turite <u>Prisijungti</u>

Kokio darbo ieškau? Mano teigiamos savybės

Responsible for developing own portfolio of customers.

1

Collecting all the information required to create a request for an estimate.

Writing accurate & informative sales reports and documentation.

Contacting prospective clients by phone and email.

Identifying the customer's needs.

Dealing with a diverse range of clients in the private and the public sector.

Evaluating competitor activity and developing appropriate responses.

Attending sales appointments at clients premises.

Attending trade shows and exhibitions when required.

Cold calling potential clients via telephone or personal visit.

Making appointments to meet new and existing clients.

**KEY SKILLS AND COMPETENCIES** 

Good communication skills.Lithuanian, Russian, Polish and English verbal and written languages.

Able to sell to large and small clients.

Able to create and open Your Company branch office or showroom of your products.

Proven experience in launching new products.

Have a professional style of communication & ability to build rapport with

prospective customers.

**ACADEMIC QUALIFICATIONS** 

BACHELOR OF BUSINESS ADMINISTRATION

Central UniversityUniversity 2003-2006

Business communications (B+), International management (A) Business Policy and Strategy (A

Pageidaujamas darbas Vadovai

Pageidaujama darbo vieta Kaunas, Vilnius

## Kontaktai ir pagrindinė informacija apie mane

Gimimo data 1969-07-26 (56 m.)

Lytis Vyras

Gyvenamoji vieta Kaunas

Telefono numeris Norėdami matyti kontaktus, turite

<u>Prisijungti</u>

El. pašto adresas Norėdami matyti kontaktus, turite

<u>Prisijungti</u>

## Papildoma informacija

Pomėgiai Krepsinis, sachmatai, zvejyba

Vairuotojo pažymėjimas B, C

Vairuoju nuo 1987-05 (38 m.)

48 metu vyras, aukstasis issilavinimas. Ieskau darbo Kaune: Imones(filialo) atstovo,

importo/eksporto skyriaus vadovo, komercijos vadovo ar panasaus darbo. Ilgamete patirtis. Anglu,

lenku, rusu kalbos zodziu ir rastu. B-C kategoriju vairuotojo pazymejimas.