



Gyvenimo aprašymas (CV)

Norėdami matyti vardą ir pavardę, turite
[Prisijungti](#)

Kokio darbo ieškau? Mano teigiamos savybės

I am a highly motivated and results-driven individual with a proven track record in overseeing and optimizing operational processes. I am able to demonstrate exceptional leadership skills combined with a strategic mindset, which enables me to drive business growth and enhance efficiency. I am adept at analyzing data, identifying opportunities for improvement and implementing solutions to achieve organizational objectives. I am also able to communicate effectively and build strong relationships with cross-functional teams and stakeholders.

Kontaktai ir pagrindinė informacija apie mane

Gimimo data	1999-11-06 (26 m.)
Lytis	Vyras
Gyvenamoji vieta	Pakistan
Telefono numeris	Norėdami matyti kontaktus, turite Prisijungti
El. pašto adresas	Norėdami matyti kontaktus, turite Prisijungti

Darbo patirtis

Darbo laikotarpis

nuo 2023.08 iki dabar

Įmonės pavadinimas

Bazaar Technologies Pvt Ltd Lahore, Pakistan

Pareigos

Channel & Category Associate

Plačiau apie darbo pobūdį, patirtį

- Effectively maximised payable days and working capital management through proactive demand planning. I have a proven ability to recognise and manage liquidity issues, enhancing overall financial stability and organisational strength.
- I controlled the category-level analysis and optimisation process, putting strategic plans into action that raised overall profitability. I played a key role in improving back margins by reducing costs and streamlining processes, which raised operational efficiency. I collaborated with the sales team to develop pricing strategies, which increased margins. I reviewed back margins on a regular basis and identified areas for improvement. I then implemented cost-cutting initiatives that improved the bottom line.
- I am responsible for optimising stock levels to ensure consistent availability of key SKUs to meet customer demand. I implemented a strong assortment strategy, which led to an increase in sales and customer satisfaction.
- Developed and executed action category strategies that support long-term company goals. I analysed market trends and competitor activity to identify opportunities for growth. I managed the product assortment, pricing, promotions, and merchandising. I negotiated with suppliers to secure favourable terms and pricing.
- I ensured that the products and services were delivered smoothly. Streamline internal procedures to cut expenses and increase efficiency. Execute and oversee quality control procedures relevant to each category. Build and maintain strong connections with internal stakeholders, such as purchasing, logistics, and marketing. Collect and analyse data to gain a deeper understanding of the performance of each category. I prepared reports and presentations to share insights and suggestions.

Darbo laikotarpis

nuo 2023.04 iki 2023.07

Įmonės pavadinimas

Jugnu Tech Pvt Ltd (Head Office) Lahore, Pakistan

Pareigos

Category Operations Executive

Plačiau apie darbo pobūdį, patirti

- Oversaw inventory management, including forecasting, procurement, and supply chain optimisation, resulting in reduced costs and improved stock availability. I developed and implemented standard operating procedures (SOPs) to enhance productivity and ensure consistent quality across operations. I will manage a portfolio of products, monitoring performance and making data-driven recommendations for assortment optimisation, pricing strategies and promotional activities. I negotiate and maintain supplier contracts to ensure favourable terms and pricing, which maximises profitability.
- I developed and executed operational strategies, policies, and procedures to streamline business operations and maximize efficiency. I was responsible for overseeing the daily operations, ensuring that quality standards, timelines and budgetary constraints were adhered to. I conducted regular performance reviews and provided the operations team with feedback to optimise their productivity and professional development. I implemented key performance indicators (KPIs) and established metrics to measure operational performance and identify areas for improvement.
- Collaborated with cross-functional teams, including Sales, Finance, and HR, to align operational goals with overall business objectives. I identified opportunities to optimise costs, improve processes and enhance customer satisfaction. I spearheaded the implementation of new technologies and systems to automate processes, resulting in significant time and cost savings. I will establish and maintain strong relationships with key vendors. I will attend trade shows and industry events to stay up to date on market developments.

Išsilavinimas

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Aukštasis universitetinis

Mokymosi įstaiga

COMSATS University Islamabad

Išsilavinimo sritis

Elektronikos inžinerija

Sritis

- Specialization in Electronics Relevant Courses: I have a strong background in entrepreneurship, project planning and management, engineering economics, control systems, power electronics, microprocessors, circuits analysis, electronics, digital logic de

Kalbos

Kalbos

Kalbėjimas

Supratimas

Rašymas

Anglų

Puikiai

Puikiai

Puikiai

Kompiuterinis raštingumas

processing documents, Creating and managing spreadsheets, Online research, Image Editing

Computer Skills:

Konferencijos, seminarai, mokymai

- MS Office: Word, Excel, Outlook, PowerPoint, OneNote, Access
- Certificate of Registered Engineer (PEC)
- Google: Drive, Docs, Sheets, Slides, Forms
- Member of Pakistan Engineering Council as Registered Engineer.
- Other Computer Skills: Typing, Email Communication, Using databases, Working with word
- Certificate of Electrical Supervisor

- Al-Rehman Switchgears. Lahore, Pakistan.

Certificate of Internship

- DESCON World Headquarters. Lahore, Pakistan.

Certificate of training Electrical Engineer

- By ELECTRECH (PVT.) Limited. Lahore, Pakistan.

Certificate of Appreciation

- Head of Marketing-IEEE Student Branch CUI Lahore.
- Head of Marketing – IET Student Branch CUI Lahore.
- Assistant President – CICS Student Branch CUI Lahore.
- By Young Engineering Council.

Spoken English & C++.

- By Peaks Solution.

English Proficiency Certificate

- By Duolingo English Test.