



Gyvenimo aprašymas (CV)

Norėdami matyti vardą ir pavardę, turite
[Prisijungti](#)

Kokio darbo ieškau? Mano teigiamos savybės

I'm an individual with a passion to learn more, apply what I learned and add value to myself and others

Pageidaujamas darbas Vadovai

Pageidaujama darbo vieta Vilnius

Kontaktai ir pagrindinė informacija apie mane

Gimimo data 1998-01-27 (27 m.)

Lytis Moteris

Gyvenamoji vieta Vilnius

Telefono numeris
Norėdami matyti kontaktus, turite
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El. pašto adresas
Norėdami matyti kontaktus, turite
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Darbo patirtis

Darbo laikotarpis nuo 2021.09 iki 2022.08

Įmonės pavadinimas UAB BaltLed

Darbo sritis Vadovai

Pareigos Team Leader of Signage department

Plačiau apie darbo pobūdį, patirtį Set clear team goals, targets, and KPIs. Delegating tasks and set deadlines. Looking after day-to-day operations. Monitoring team performance and report it to top management. Motivating the team members. Discovering training needs and provide coaching. Listening to team members' feedback and resolve any issues or conflicts. Recognizing high performance and reward accomplishments. Encouraging creativity and risk-taking. Creating new tactics approaches for the team. Attending meetings with the team and clients. Attending client meetings with the responsible manager on business trips. Managing a few key accounts by myself. Hiring new team members to expand the department. Helping the Signage department to develop and expand the business worldwide.

Darbo laikotarpis	nuo 2019.05 iki 2021.09
Įmonės pavadinimas	Ruptela UAB
Darbo sritis	Žmogiškųjų išteklių specialistai
Pareigos	Software Sales Manager
Plačiau apie darbo pobūdį, patirtį	Searching for new potential B2B customers and developing relations with the existing ones. Conducting market research and analysis of competitors. Creating a business strategy for entering a new market. Managing projects by collaborating between the customer and R&D, IT and Support teams. Developing and integrating new products and accessories. Creating marketing material for our solutions. Preparing and successfully executing sales plans. Organizing and hosting conferences/presentations. Representing the company in exhibitions, business trips.

Darbo laikotarpis	nuo 2017.07 iki 2018.03
Įmonės pavadinimas	UAB Trona
Darbo sritis	Projektų vadovai
Pareigos	Customer service specialist
Plačiau apie darbo pobūdį, patirtį	Maintaining the relationship with the Client. Answering client questions and handling customer complaints, providing appropriate solutions and alternatives within the time limits.

Darbo laikotarpis	nuo 2015.02 iki dabar
Įmonės pavadinimas	Human Library
Pareigos	Presenter in the public events
Plačiau apie darbo pobūdį, patirtį	Responsible to present the group during the public event, organize the event and make a public speech.

Išsilavinimas

Laikotarpis	nuo 2014.09 iki 2017.06
Išsilavinimas	Aukštasis koleginis
Mokymosi įstaiga	Vilnius college
Išsilavinimo sritis	Reabilitacija

Kalbos

Kalbos	Kalbėjimas	Supratimas	Rašymas
Lietuvių	Puikiai	Puikiai	Gera
Anglų	Puikiai	Puikiai	Puikiai
Kita	Puikiai	Puikiai	Puikiai

Kompiuterinis raštingumas

Fastability to adapt with any CRM systems like ERP, Salesforce & CRM systems & Odoo

Using Microsoft office programs

Konferencijos, seminarai, mokymai

Using Most of the online Mail clients

Leadership and team attitude

BALAIŠA Consulting

2022, Vilnius

Aktyvūs pardavimai pagal S P I N metodiką

BALAIŠA Consulting

2021, Vilnius

Profesionalios derybas taikant S.P.I.N. metodiką

BALAIŠA Consulting

2021, Vilnius

Management skills

BALAIŠA Consulting

2019, Vilnius

Papildoma informacija

Vairuotojo pažymėjimas

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